



SALES PRODUCERS!

\$70K TO \$130K

Don't even contact us unless you are an overachiever and can prove it. Come build a terrific following within our high-impact, sales excellence driven company. We are in the sales transformation industry but we don't hire backgrounds. We hire top producers. *This is likely the hardest sales job you will ever have*, but the most potentially rewarding both financially as well as on the impact you will have on others. First six months completely devoted to learning, prospecting and generating leads. Thereafter, you will only be limited by your desire to be a RAINMAKER!

REQUIREMENTS

- 5+ years experience selling in a business-to-business environment
- Passion and drive to learn and achieve
- Superior verbal and written communications skills
- Goal driven FOCUS and committed to excel in the selling profession
- Comfortable calling on senior level executives in the building related industries
- Self-motivated, able to work independently, not requiring daily supervision
- Live in the Greenville-Spartanburg SC Metro

COMPENSATION

- Full time position
- Compensation negotiable based on track record and potential
- Salary + Commission structure with no upside limits

ABOUT US

Sales Effectiveness, Inc. is a leading growth consulting and sales transformation firm. We have a rich 21-year history of impacting the ability of sales and service teams to grow and provide value to their customers. We work primarily in the building related industries.

CONTACT

Please email Carlos Quintero at carlos@saleseffectiveness.com including your resume and persuasive reasons on why we should consider you further.

SALES EFFECTIVENESS, INC. – VOICE: 864-349-1032 OR 770-842-8744

WWW.SALESEFFECTIVENESS.COM